

Hi my name is _____, I'm calling from Florida Blue and Florida Healthcare. I'm calling you today because we know how confusing the transition to medicare can be, I am here to help you navigate.

Have you received your Red white and blue Medicare Card in the mail yet?

Yes: Have you chosen a Medicare plan yet?

Yes: Can I ask you, Which company did you enroll with?

No: Ok Great! We can help pair you with a plan that fits your medical and prescription medication needs, as well as your budget.

Who is your primary doctor?

What prescription medications do you take?

No: Do you collect Social Security benefits? (Money)

No: We can help you apply for your Medicare Part B

Yes: You should be automatically enrolled in Part B, we can create an online account with you (SSA.GOV) or we can call Social Security 3 way to check the status.

Are you still working?

Yes: Do you have group coverage through your employer or your spouse? We can help compare to see what is most cost effective. How much does that cost you? What are your prescription meds, doctor name?

What would be a good time and day for me to Help you apply for Part B

OR

What is a good time and day for me to review plan options with you based on your doctors and prescription drugs?

Thank you so much for your time today, I am looking forward to helping you with your medicare transition.